



## Representative Dynamics Price Proposal, Process Manufacturing

Dynamics: 20 Users	GP & SL BE w/ISV	AX Adv. Mngt.
• Foundation Pack: w/1 User	\$2,250	\$4,575
• Add 19 Full Access Users	30,275	78,280
• Process Modules	12,500	20,000
• SQL Server	<u>3,800</u>	<u>3,800</u>
<b>Software Sub-Total</b>	<b>\$48,825</b>	<b>\$119,675</b>
<b>Implementation Estimate</b>		
• Setup & FinApps @ 60 Hours	~\$10,500	~\$10,500
• Distribution @ 80 Hours	~14,000	~21,000
• Operations @ 120 – 180 Hours	~21,000	~35,000
• Reports @ 24 Hours	~4,200	~7,000
• Data Conversion	<u>TBD</u>	<u>TBD</u>
<b>Total Implementation Estimate</b>	<b>\$49,700</b>	<b>\$73,500</b>
<b>Software &amp; Implementation Total</b>	<b>\$98,525</b>	<b>\$193,155</b>
<b>Annual Software Service Plan</b>	~\$7,800	~\$19,000
<b>Total</b>	<b>\$107,300</b>	<b>\$214,700</b>

### Notes:

- GP & SL with ISV is based upon Dynamics Business Essentials (BE), whereas AX is based upon Advanced Management (AM) module packaging.
- Advanced Management software provides more software modules (which may or may not be required). See BE to AM comparison list for complete details. Base BE includes:
  - Financials: GL, AP, AR, Bank Rec., FA
  - Distribution: SOP, POP, Inventory
    - ATP, Automated Processes, Multi-Site, Item Cross Reference
  - Operations: Work Order, BOM, Routing, MRP
- Features not included, but available (contact ASC for prices):
  - CRP, MPS, Engineering Change, Time Clock, Payroll/HR
  - Barcoding, Manifesting and EDI (See Distribution quote.)
- Full Access users are available from ISV's, and are included above.
- AX implementations often include customer requested customizations. This increases implementation fees.
- Data Conversion for Items, Customer, Vendors, and GL = ~\$4K. Open data and Historical data require additional quote.
- Implementation fees do not include customized processes or business process reengineering.
- Annual Software Service Plan @ 16%.