



Representative Dynamics Price Proposal, Services

Dynamics: 5 System Users, 20+ Time Entry Employees	GP w/ISV	SL, NAV Adv. Mngt.
• Foundation Pack: w/1 User	\$2,250	\$3,980
• Add 4 Full Access Users	6,900	15,920
• ISV Project Module	5,000	Inc.
• Web Time Entry	Inc.	400
• SQL Server	950	950
Software Sub-Total	\$15,100	\$21,500
Implementation Estimate		
• Setup & FinApps @ 60 to 80 Hours	~\$9,000	~\$12,000
• Project and T&E	~4,800	~12,000
• Data Conversion	TBD	TBD
Total Implementation Estimate	\$13,800	\$24,000
Software & Implementation Total	\$28,900	\$45,250
Annual Software Service Plan	~\$2,400	~\$3,400
Total	\$31,300	\$48,650
Option		
• Personnel Scheduling, Estimating	3 rd Party	\$4,000

Notes:

- GP with ISV is based upon Dynamics Business Essentials (BE), whereas SL/NAV is based upon Advanced Management (AM) module packaging.
- Advanced Management software provides more software modules (which may or may not be required). See BE to AM comparison list for complete details. Base BE includes:
 - Financials: GL, AP, AR, Bank Rec., FA
 - Distribution: SOP, POP, Inventory
 - Services: Project Work Order, WBS, Time Entry
- AM Features include Analytics, Indirect Rate Allocation, Portal Inquiry
- Full Access users are available from ISV's, and are included above.
- Data Conversion for Items, Customer, Vendors, and GL = ~\$4K. Open data and Historical data require additional quote.
- Implementation fees do not include customized processes or business process reengineering.
- Annual Software Service Plan @ 16%.