



Representative Dynamics Price Proposal, Services

Dynamics: 15 System Users, 50+ Time Entry Employees	GP w/ISV	SL, NAV Adv. Mngt.
• Foundation Pack: w/1 User	\$2,250	\$3,980
• Add 4 Full Access Users	15,750	50,120
• ISV Project Module	6,500	Inc.
• Web Time Entry	Inc.	2,000
• SQL Server	<u>2,850</u>	<u>2,850</u>
Software Sub-Total	\$35,750	\$58,950
Implementation Estimate		
• Setup & FinApps @ 60 to 80 Hours	~\$10,800	~\$18,000
• Project and T&E	~9,600	~18,000
• Data Conversion	<u>TBD</u>	<u>TBD</u>
Total Implementation Estimate	\$20,400	\$36,000
Software & Implementation Total	\$56,150	\$94,950
Annual Software Service Plan	~\$5,720	~\$9,430
Total	\$61,870	\$104,380
Option		
• Personnel Scheduling, Estimating	3 rd Party	\$6,000

Notes:

- GP with ISV is based upon Dynamics Business Essentials (BE), whereas SL/NAV is based upon Advanced Management (AM) module packaging.
- Advanced Management software provides more software modules (which may or may not be required). See BE to AM comparison list for complete details. Base BE includes:
 - Financials: GL, AP, AR, Bank Rec., FA
 - Distribution: SOP, POP, Inventory
 - Services: Project Work Order, WBS, Time Entry
- AM Features include Analytics, Indirect Rate Allocation, Portal Inquiry, MOSS Integration
- Full Access users are available from ISV's, and are included above.
- Data Conversion for Items, Customer, Vendors, and GL = ~\$4K. Open data and Historical data require additional quote.
- Implementation fees do not include customized processes or business process reengineering.
- Annual Software Service Plan @ 16%.