



Representative Dynamics Price Proposal, Discrete Manufacturing

Dynamics: 50 Users	GP	NAV	AX
• Foundation Pack: w/1 User	\$3,980	\$3,980	\$3,980
• Add 50 Full Access Users	152,235	152,235	174,930
• Additional Mfg. Modules	~15,000	~15,000	~50,000
• Web Access			~20,000
• SQL Server	<u>7,000</u>	<u>7,000</u>	<u>7,000</u>
Software Sub-Total	\$178,215	\$178,215	\$255,910
Implementation Estimate			
• Setup & FinApps	~\$11,100	~\$18,500	~\$21,500
• Distribution	~22,200	~29,600	~34,400
• Operations	~29,600	~44,400	~51,600
• Reports	~11,100	~22,200	~25,800
• Training	~22,200	~22,200	~25,800
• Project Management	~11,100	~22,200	~25,800
• Data Conversion	<u>TBD</u>	<u>TBD</u>	<u>TBD</u>
Total Implementation Estimate	\$107,300	\$159,840	\$185,760
Software & Implementation Total	285,155	\$338,055	\$441,670
Annual Software Service Plan			
	~\$28,514	~\$28,514	~\$40,946
Total	\$314,029	\$366,569	\$482,616

Notes:

- Advanced Management Software consists of over 50 modules (see list) and includes:
 - Financials: GL, AP, AR, Bank Rec., FA
 - Distribution: SOP, POP, Inventory, ATP, Basic WHS.
 - Operations: Work Order, BOM, Routing, MRP
- Additional Manufacturing modules include:
 - CRP, MPS, Engineering Change, Time Clock, Payroll/HR
- Modules not included (but available)
 - Process Modules, i.e. formula management
 - Barcoding, Manifesting and EDI (See Distribution quote.)
- One SQL database included. Enterprise version may be preferable.
- Data Conversion for Items, Customer, Vendors, and GL = ~\$4K. Open data and Historical data require additional quote.
- Implementation fees do not include customized processes or business process reengineering.
- Annual Software Service Plan @ 16%.