



Representative Dynamics Price Proposal, Discrete Manufacturing

Dynamics: 100 Users	GP	NAV	AX
• Foundation Pack: w/1 User	\$3,980	\$3,980	\$3,980
• Add 99 Full Access Users	255,915	255,915	276,705
• Additional Mfg. Modules	~15,000	~15,000	~50,000
• Web Access			~25,000
• SQL Server	<u>7,000</u>	<u>7,000</u>	<u>7,000</u>
Software Sub-Total	\$281,895	\$281,895	\$362,685
Implementation Estimate			
• Setup & FinApps	~\$11,100	~\$22,200	~\$25,800
• Distribution	~22,200	~37,000	~43,000
• Operations	~29,600	~51,800	~60,200
• Reports	~22,200	~29,600	~34,400
• Training	~37,000	~37,000	~43,000
• Project Management	~12,765	~28,120	~32,680
• Data Conversion	<u>TBD</u>	<u>TBD</u>	<u>TBD</u>
Total Implementation Estimate	\$134,865	\$205,720	\$239,080
Software & Implementation Total	285,155	\$338,055	\$441,670
Annual Software Service Plan			
	~\$45,103	~\$45,103	~\$58,030
Total	\$461,863	\$532,718	\$659,795

Notes:

1. Advanced Management Software consists of over 50 modules (see list) and includes:
 - a. Financials: GL, AP, AR, Bank Rec., FA
 - b. Distribution: SOP, POP, Inventory, ATP, Basic WHS.
 - c. Operations: Work Order, BOM, Routing, MRP
2. Additional Manufacturing modules include:
 - a. CRP, MPS, Engineering Change, Time Clock, Payroll/HR
3. Modules not included (but available)
 - a. Process Modules, i.e. formula management
 - b. Barcoding, Manifesting and EDI (See Distribution quote.)
4. Data Conversion for Items, Customer, Vendors, and GL = ~\$4K. Open data and Historical data require additional quote.
5. One SQL database included. Enterprise version may be preferable.
6. Implementation fees do not include customized processes or business process reengineering.
7. Annual Software Service Plan @ 16%.