



Dynamics Distribution Price Proposal

Dynamics with BarCode & EDI 10 Users	SL	GP/NAV
• Foundation Pack: w/1 User	\$2,250	\$3,980
• Add 9 Full Access Users	20,250	35,820
• EDI with Maps for 3 Customers	5,200	13,500
• Bar Code Processing	4,000	13,500
• Manifesting: UPS & FedEx	3,000	3,000
• SQL Server	<u>1,900</u>	<u>1,900</u>
Software Sub-Total	\$36,600	\$71,700
Implementation Estimate		
• Setup & FinApps @ 60 Hours	~\$9,900	~\$9,900
• Operations @ 80 Hours	~13,200	~13,200
• EDI, 3 Map Sets	~5,280	~5,280
• Bar Code	~3,920	~5,000
• Manifesting	~1,320	~1,320
• Reports @ 24 Hours	~3,920	~3,920
• Data Conversion	<u>TBD</u>	<u>TBD</u>
Total Implementation Estimate	\$37,620	\$38,660
Software & Implementation Total	\$74,220	\$124,211
Annual Software Service Plan		
	~\$6,200	~\$9,300

Notes:

1. SL Software is Business Essentials with ISV. Whereas GP/NAV is Advanced Management Software. Advanced Management software provides more features. See BE to AM comparison.
2. Core Dynamics ERP modules include above include:
 - a. Financials: GL, AP, AR, Bank Rec., FA
 - b. Distribution: SOP, POP, Inventory
 - ATP, Automated Processes, Multi-Site, Item Cross Reference
 - c. Reference Dynamics Module List for Complete List of Modules
3. Data Conversion for Items, Customer, Vendors, and GL = ~\$4K.
4. Prices for GP/NAV EDI and Barcode vary per ISV software and associated implementation fees, but the total of the two is representative.
5. Barcode is for 3 guns. Hardware is not included.
6. Annual Software Service Plan @ 16%.